

#### **Brazil Steel Institute**

Formed in 1963, the objectives of the Brazil Steel Institute are to increase the competitiveness of the Brazilian steel market and carry out a variety of activities, such as studies, research, and representation in both the public and private sphere. The Institute has since maintained a commitment to sustainable development and the demands of society, which is reflected in sustainable actions based on economic, social, and environmental pillars.

#### **Associated Companies**

ACO VERDE DO BRASIL - AVB APERAM SOUTH AMERICA ARCELORMITTAL ACOS LONGOS ARCELORMITTAL TUBARÃO COMPANHIA SIDERÚRGICA DO PECÉM - CSP GERDAU AÇOMINAS S.A. GERDAU S.A. GERDAU AÇOS LÓNGOS S.A. SIDERÚRGICA NORTE BRASIL S.A. - SINOBRAS TERNIUM BRASIL USIMINAS VALLOUREC SOLUÇÕES TUBULARES DO BRASIL S.A.

VILLARES METALS S.A.





#### Steel Producer Sites:

15 integrated parks and 16 semi-integrated parks administered by 12 groups.



#### Net Revenue: R\$ 104.4 billions



#### Taxes Paid: R\$ 19.7 billions



Installed Capacity: 51.0 millions t/year of crude steel at the end of 2020



## 9<sup>th</sup> Ranked producer in Global Ranking

Production (t of crude steel): Brazil = 31.4 million tonnes World = 1,877.3 million tonnes 1.7% (Brazil/World) Latin America = 56.0 million tonnes 56.1% (Brazil/Latin America)

## 103<sub>thousand</sub>

#### Collaborators:

Current company workforce: 64,569 Collaborators Subcontractors: 38,739

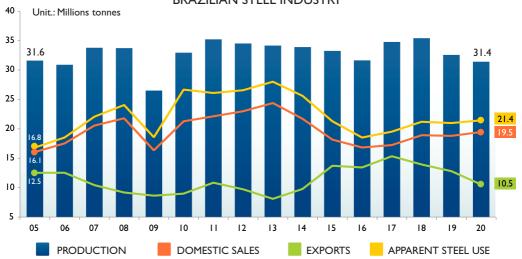


#### Investment:

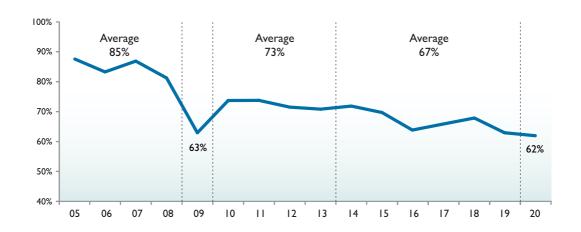
R\$ 64.6 billions in investments between 2008 and 2020



#### **BRAZILIAN STEEL INDUSTRY**

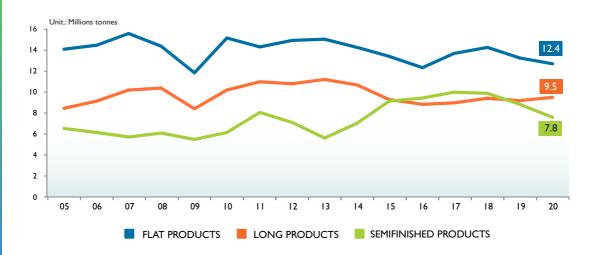


## CAPACITY UTILIZATION

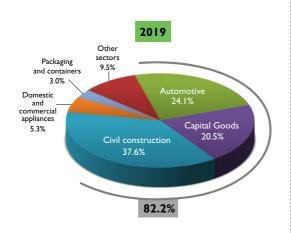


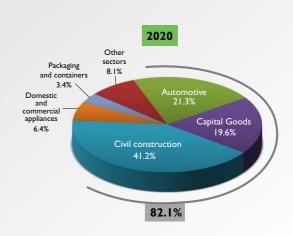


## PRODUCTION EVOLUTION BY PRODUCT



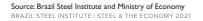
#### CONSUMPTION PARTICIPATION OF FINISHED STEEL PRODUCTS BY SECTORS





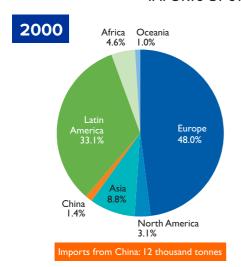
# CONSUMPTION OF FINISHED STEEL PRODUCTS BY SECTORS (Thousand tonnes)

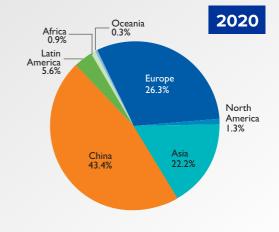
SECTOR	2018	2019	2020	20/19 (%)
Civil Construction	7,074	7,894	8,844	12.0
Automotive	5,235	5,058	4,559	-9.9
Capital Goods	4,643	4,285	4,169	-2.7
Domestic and Commercial Appliances	1,171	1,108	1,374	24.0





## IMPORTS OF STEEL PRODUCTS BY ORIGIN





Imports from China: 844 thousand tonnes

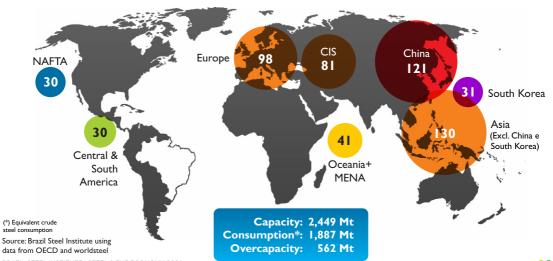
## APPARENT STEEL USE PER CAPITA

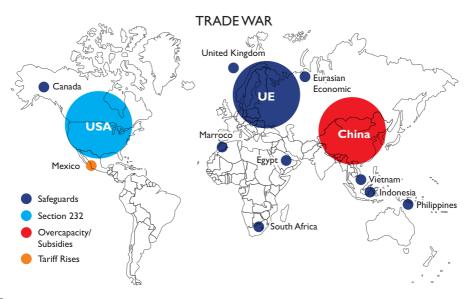
Unit.: kg per inhabitant

SECTOR	1980	2000	2020
China	32.0	96.9	691.3
South Korea	134.4	808.3	954.9
<ul><li>Japan</li></ul>	605.2	596.7	415.7
■ USA	377.4	425.6	241.8
<b>G</b> ermany	369.3	473.6	370.9
Spain	200.5	425.4	250.1
Srazil	100.6	92.6	100.9
India	12.7	26.3	64.2
Chile	52.5	96.0	123.9
<b>■●■</b> Mexico	115.0	136.4	168.4
₩orld	128.3	122.0	227.3

#### GLOBAL STEEL PRODUCTION OVERCAPACITY - 2020

(Millions tonnes)

















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